

## M.T.C. – Paper Edit

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MTC is involved in the repair, remanufacture, and refurbishment of consumer electronics, appliances and gaming devices predominantly.

We virtually touch every category of consumer electronic product from an MP3 player up to a 72-inch television, as well as in the white goods arena we're looking at everything from refrigeration to dishwasher, laundry, baking ovens, air conditioners, dehumidifiers, the whole gamut.

MTC started out I guess 11 years ago in a 17,000 square foot facility and today we're in 207,000 square feet, so we have tremendous scalability in front of us here. It allows us to streamline our production lines. We're not encumbered by walls or a maze of corridors. And just a great location for us to expand the business and build on what we've already built.

I think we're fortunate. We started off in Whitby as part of an OEM's infrastructure and we were spun off as a private entity. We remained in the community. A lot of our employees reside in the area. We were able to get the technical staff and support staff required locally to support the business. Logistically we're, which is very important for us transportation-wise, when you're running national programs, we're right beside the 401, we're just outside of the GTA, so we're able to manage those programs with the infrastructure that's here. We have Durham College locally so we can get some required talent that's needed to support the business.

We're readily accessible, right off the 401. To be able to ship the amount of product that we do, in and out of different processes, in and out of a customer's hands, we need that ease of access. This is the starting point, as I said, things go right across Canada from here. So it's huge in terms of our ability to be able to deliver what we do to our customers.

To us, the employees, myself included, it's a real treat to be able to work and reside in the same community. No stress of travel, no congestion on the highways if you will. We've got the infrastructure around for community, for family, to support leisure activities. It's a relaxed somewhat environment. It has everything you need to enjoy life here, and without a three-hour commute, so to speak.

I've lived on both sides of the city and spent about 30 years in Whitby and the surrounding area and it just has, as much as the infrastructure is here, it's not a small town, but it has a small town feel, and I think a lot of people enjoy that for working here, and that's one of the things that attracts employees to our business here. Employees are actually want to leave the city side and come out and join us. So I think it speaks volumes of the environment.

